

*Dr. Hans-Peter Sollinger  
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and President of Voith Paper*



*Dear customers,  
Dear readers,*

*2006 was another excellent year for Voith Paper, with numerous new machines and rebuilds that rapidly met their production goals after only a short commissioning and optimization phase.*

*This issue of twogether magazine reports on some of those startups, for example the extremely successful commissionings of Huatai PM 11 and PM 12 as well as the Guangzhou Paper secondary fiber stock preparation line.*

*What is the secret of these successes that pay off so well for our customers? The answer lies in Voith Paper's overall system competence. This enables us to support our customers with successful project realization from beginning to end. Our primary goal thereby is to keep project costs as low as possible by minimizing costly interfaces, and to optimally coordi-*

*nate all process components by applying our comprehensive paper-making know-how.*

*A significant step in this direction is the new Voith DriveCommand system that optimally integrates process competence and drive automation know-how. The article on page 44 of this issue tells you more about Voith DriveCommand.*

*Another important aspect is to focus increasingly on operating cost efficiency, primarily with regard to energy, water and waste disposal. Apart from the steep rise in energy costs, freshwater consumption is also a significant cost factor in papermaking today. And above all in Germany, waste disposal costs are becoming unbearable.*

*To support our customers in this area, Voith Paper has founded a new division dealing with precisely these problems: Voith Paper Environmental Solutions.*

*Voith Paper Environmental Solutions works out innovative process concepts for environment-friendly resource-conserving paper mills. The resulting high customer benefit in terms of economy sets an important benchmark for the future. Our next twogether magazine edition will address this subject in detail.*

*In closing, I would like to draw your attention to an important event this spring: ahead07, our international customer symposium for the board and packaging paper industry, will be held from May 9 to 11 in Vienna. I look forward to welcoming you there!*

*H. P. Sollinger*

*on behalf of the Voith Paper Team*