

*Dr. Hans-Peter Sollinger,  
Member of the  
Management Board  
Voith AG and President  
of Voith Paper.*



### **Dear customer, dear reader,**

*How do paper manufacturers deal with waste materials? With the increasing use of recovered paper, this question has been gaining importance worldwide in the last few years. Our title story shows how the Palm paper mill found an answer to this question. With a multi-location concept, Palm uses waste materials as a valuable source of energy. The result: not just lower energy costs, but also lower disposal costs.*

*Savings remain an important topic in the paper industry. For that reason, we at Voith Paper are constantly working on offering our customers products and services that generate savings. Often small investments are rewarded with a high return on investment. An example of this is the SizeWings AT component, which gets size presses going (p. 34), or the OnV PaperVision camera system, which prevents breaks and at the same time saves on operating costs (p. 46).*

*So that you can grasp the specific benefit of individual products and services from Voith Paper at a glance in the future, we've introduced new symbols in the magazine. In this way, you see whether the product has an*

*effect on the paper quality, for example, or whether it protects the environment. You can learn more about this from page 26 on.*

*Innovations require a great deal of courage. In the twogether interview, our customer Dr. Jan Klingele tells us why he was ready to be courageous with Voith Paper. His company, the Klingele Group, was the first to use the new BoostDryer drying technology. The results of this project and what he expects of the future can be found on page 32. We would like to take this opportunity to thank Dr. Klingele for the interview.*

*We bring into play our entire knowledge base and all our commitment for the satisfaction of our customers. Therefore, we are happy when we can look back at successful projects. Just three examples are projects with SEPAC in Brazil (p. 16), with Rhein Papier in Germany (p. 18) and with Sappi in Belgium (p. 23).*

*I wish you lots of interesting reading!*

*H. P. Sollinger*

*on behalf of the Voith Paper Team*